# Case Study

Support in developing a strategic outline case for the development of a digital-first health service for looked after children and care leavers.





# How We Helped

- Performing market research to provide CHCP with an up-to-date view of the fast-evolving digital landscape in primary and integrated care, including the most recent NHS England rules and treatment for providers delivering digital services for out of area patients.
- Exploring the total market potential for CHCP as well as the specific needs of target service users to inform the design of the operating model.



# How We Helped

- In collaboration with CHCP clinical leads, developing the service vision and granular operating model, to improve access, service user engagement and experience.
- Factoring in health and wellbeing outcomes for a cohort of young people whose living circumstances and experience of statutory services too often pose a barrier to positive outcomes.



## How We Helped

- Building on the operating model, developing an overview of the revenue and cost considerations to illustrate the viability of the new service, highlighting any particular risks.
- Giving an overview of the overarching benefits, risks, considerations and recommendations to the Senior Management team (SMT).



# The Outcome

Following our presentation of the Strategic Outline Case to the SMT, they gave the green light to progress towards full implementation of the service.



# Get in touch!

Our **Director Robin Naudi** specialises in supporting organisations to grow and transform their service offer through new commercial models as well as securing new funding and investment.

He is passionate about doing this in a way that generates additional social value and addresses areas of public service failure – be that digitallyenabled models of care for looked after children or sustainable models for primary care.



