

Case Study

Bid strategy and advice, bid production and submission support for the procurement of Alternative Provider of Medical Services (APMS) contracts for multiple practice offers.



Ranworth PCN



How We Helped

This presented an opportunity for the practice to secure the delivery of these core services for the next 7-10 years, while creating a platform from which to transform primary care more widely via a Primary Care Network.

We reviewed a wide variety of content as part of this process, bringing forth our own expertise to make suggestions for improvement.

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How We Helped

Topics covered in the bid included:

- Workforce (capacity and capability; training; leadership and values; staff management and competency)
- Quality Procedures and performance (patient feedback; complaints process; governance of patient safety, and infection prevention and control (IPC); safeguarding; chronic disease management; and writing case studies)
- Mobilisation (approach, mobilisation plan and risk register)

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How We Helped

- Service Delivery (patient access; digital innovation; medicines management; partnership working; and managing multiple sites)
- Sustainability
- Information Governance (data security and protection; and management of information governance)
- Finances (financial modelling template (FMT))

B A X E N D A L E



The Outcome

As a result of our dedicated efforts to assist Ranworth Surgery in completing their bid response on time and to a high quality, their tender application was successful, and the contract was secured.

We were highly praised by the Ranworth team for our efforts in enabling this success. We were told (informally) that it was a highly competitive field (6 bidders) where our tender stood 'head and shoulders' above the competition.

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Get in touch!

Our team at Baxendale led by **Managing Director Ceri Jones** are here to help you with your individual bid requirements.

Her primary objective is to simplify and streamline the bid process, eliminating unnecessary complexities and reducing stress for her clients.



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